



NATIONAL ASSOCIATION FOR FARMER PRODUCER ORGANISATIONS

REPRESENTATION | COLLABORATION | TRANSFORMATION

4TH NAFPO STEERING COMMITTEE MEETING

22nd October 2020

MINUTES & ACTION TAKEN- 3RD STEERING COMMITTEE MEETING



- **Policy advocacy-** National & Regional Forum developed; Policy paper and recommendation notes shared with MoA, State Govts and promoting agencies
- **FPO Support Ecosystem-** HR portal, FPO Business incubation, Capacity building and training of managerial HR, shared services
- **Digital ecosystem for support-** Database consolidation, newsletter for engagement with 5600+ FPOs (updated to 7300)
- **Knowledge sharing platform-** Documentation of FPO success stories, guidelines and case studies; Advertising and informercial

NAFPO CONSTITUENTS: MEMBERSHIP BUILDING

All leading organizations across the FPO Community: **increased from 21 to 65 ASSOCIATES**

- ✓ **FPOs & State Federations** : 1000+ FPOs and State federations of MP, Gujarat, UP, Telangana, Tamil Nadu, Assam and Odisha
- ✓ **Promoting Organisations** : 21 institutions (eg. Vrutti, ASA, PRADAN, APMAS, BASIX, ICRISAT, India Grameen Services)
- ✓ **Academic and Institutional** : IRMA, NCDEX, FICCI, M-CRIL
- ✓ **Financial Institutions & Buyers** : 15 (eg. Kamatan, Samunnati, Intellectap, HDFC Bank Ltd, SBI General Insurance, Avanti)

Curated multiple collaborations and initiated conversations among Associates for mutual support, value addition and strengthening FPO ecosystem

ADVOCACY & COMMUNICATION

- **Policy Papers and Recommendation notes** (w.r.t COVID 19) - Ministry Agriculture & Farmer Welfare, State Governments, NITI Aayog
 - **Consultations and Webinars** on Impact on FPOs of Atmanirbhar Bharat Package, Agriculture Reforms, Marketing Opportunities
 - **Surveys, Regional Consultations** - to inform, surface and aggregate FPO issues
 - **One stop Clearing House on FPO Information and Guidelines**
 - **Documented FPO case studies:** Coping up with COVID 19
 - **Research focussed on FPO** with Prof Shambu (IRMA)- Management & governance challenges
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SUB-COMMITTEE ON ROLLOUT OF 10K FPO

- **E-Survey- NAFPO-IRMA:** Collated response of the major FPO stakeholders to the new FPO Operational Guidelines issued by MoA & FW
 - **Meeting with NABARD Chairperson-** To deliberate on opportunities created by the 10k FPO Project to build a robust FPO ecosystem in India and discuss challenges and immediate steps required for launch of high performing FPOs.
 - NABARD acknowledged role of NAFPO in integrating services and creating a Learning Management System with quality training material accessible to all through its network
 - **Model CBBO Framework** – A comprehensive framework for successful implementation of the 10k FPOs
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STRENGTHENING FPO ECOSYSTEM

- **Human Resource** : Identification, Training and Deployment
- **Governance** : Independent Directors
- **FPO Finder for financing, buyers**
- **Compliance Support** - accounts, audit, reporting
- **Customised Products** - Insurance, Financing, Price risk management
- **Technology Transfer** - Relevant technologies for FPOs
- **Incubation & Business development**

	NAME OF THE ORGANISATION	AREAS OF COLLABRATION
1	Credible India	Risk Management- Hedging
2	Invest India (AGNI) & ICRISAT	Access to Technology & transfer
3	VAF (VIKAS ANVESH FOUNDATION)	Capacity Building
4	SONECHA & AMLANI CA	Incorporation & Compliances
5	Unnati	Agri Inputs & Finance
6	PIBS Business Studies Private Ltd.	Human Resources
7	Dhwani Rural Information Systems Pvt Ltd.	Digital ecosystem for FPOs- online HR marketplace, LMS
8	India Foundation for Humanistic Development (IFHD)	FPO Incubation
9	Kamatan Farm Tech Pvt Ltd	Market linkage
10	Avanti Finance Ltd	Access to Finance
11	SBI General Insurance	General Insurance Products
12	HDFC Bank Ltd	Working capital & term loans

NAFPO INITIATIVES

- **The HR Marketplace Portal-** <https://nafpo-hr.dhwaniris.in/>
 - **E- Learning Management System**
 - Who can we approach for content?
 - How do we ensure adoption by the FPO Community?
 - Mobilize Resource- so that we building new content which is relevant, animated and up-to-date
 - **Customized and comprehensive Capacity building programs** for POPI/RI/CBBO, Key Personnel at FPOs, Directors- 2 trainings done with 23 participants from organizations like NABARD, SRIJAN, The Hans Foundation, Niti Consultancy and independent consultants.
 - **Demand and Price Outlook Reports-** <https://www.nafpo.in/initiatives/demand-price-outlook-report/>- Published 8 reports in Hindi and English
 - **Webinars & Showcases-** 2 showcases organized on Emerging Technologies in Agro & Food processing, webinar on Hedging and commodity exchanges for price risk management for FPOs
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THANK YOU!

