



NATIONAL ASSOCIATION FOR FARMER PRODUCER ORGANISATIONS

REPRESENTATION | COLLABORATION | TRANSFORMATION

[www.nafpo.in](http://www.nafpo.in)

**Making 10KFPO Success**

**Meeting with NABARD Chairman  
31.07.2020**



# Flow Structure

- A. Introduction to NAFPO
  - B. NAFPO Committee Suggestions on Operational Guidelines
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# About NAFPO

- National Association for Farmer Producer Organisations (NAFPO) is a non-profit, multi-stakeholder owned organization working towards building an enabling ecosystem to support Farmer Producer Organizations (FPOs) through institutional development, business stabilization & growth.
- NAFPO represents the voice of FPOs and integrates the numerous scattered efforts that exist to enable stabilization and growth in the FPO ecosystem
- **NAFPO Constituents : leading organisations across the FPO Community**
  - ✓ **FPOs & State Federations** : 800+ FPOs and State federations of MP, Gujarat, UP, Telangana & Tamil Nadu
  - ✓ **Promoting Organisations** : 18 institutions (eg. Vrutti, ASA, PRADAN, APMAS, BASIX)
  - ✓ **Academic and Institutional** : IRMA, NCDEX, FICCI
  - ✓ **Financial Institutions & Buyers** : 11 (eg. Kamatan, Samunnati, Intellecapp)

# Our Efforts to Support FPOs

+ Voice & Advocacy  
+ Partnerships to  
Support FPO  
+ Solutions for FPO  
Resilience & Growth

## + **Voice & Advocacy**

- **Workshops/Roundtables** on thematic focus areas with FICCI, NCDEX, IRMA,
- **Consultations and Webinars** on Impact on FPOs of Atmanirbhar Bharat Package, Agriculture Reforms, Marketing Opportunities
- **Policy Papers – Ministry Agriculture & Farmer Welfare, State Governments, NITI Aayog**
- **Surveys, Regional Consultations** : to inform, surface and aggregate FPO issues

## + **Delivering FPO support through Partnerships**

- **FPO Business Incubation** - IFHD, Intellectap
- **Technology Transfer**- Invest India/AGNII, ICRISAT
- **Market Linkage** - Credible, NCDEX
- **Training** - with VAF for POPI/RI/CBBO; CEO/Key Personnel; Directors

## + **Solutions for FPO Resilience & Growth**

- **Human Resource** : Identification, Training and Deployment
- **Governance** : Independent Directors
- **FPO Finder for financing, buyers**
- **Compliance Support – accounts, audit, reporting**
- **Customised Products** - Insurance, Financing

# Building Robust FPO Ecosystem : Plan Ahead

- 1. Market Place of Opportunities : for buyers-FPO discovery by commodities**
- 2. Ensuring Quality Human Resource and Independent Director through discovery & matchmaking portal**
- 3. Establish one-stop Clearing House on FPO Information and Guidelines**
- 4. NAFPO Internship to address key HR challenges**
- 5. Customised Comprehensive Capacity Building Programmes for POPI/RI/CBBO, Key Personnel at FPO, Directors**
- 6. State of FPO Report**

# 10KFPO Operational Guidelines : NAFPO Efforts

- Multiple Consultations and Webinars organised
- IRMA-NAFPO E-Survey conducted on the response of the major FPO stakeholders to the new FPO Operational Guidelines issued by MoAC&FW
- A Committee comprising of Mr. CS Reddy (Chairperson), Mr. Pravesh Sharma, Mr. Anish Kumar, Prof. Shambu Prasad and Mr. Ashis Mondal, deliberated and brought experiences from past and ongoing efforts to suggest making 10KFPO success and effective implementation

# Making 10KFPO Success

- **FPO – Bank Linkage : Nabard to take leadership** on the lines of SHG-Bank Linkages and requisite RBI Guidelines to facilitate Bank loans to FPOs
  - **Financial Task Force (with Nabard, NBFC, Commercial Banks) to Develop Innovative Loan Products for FPOs**
  - **Ease of Doing Business (EoDB) and compliances**
  - **FPOs recognised as agencies for implementing infrastructure development schemes**, decentralizing processing facilities will accelerate market linkages for FPOs – convergence with MoFPI, RD, and other initiatives
  - **Active engagement with State Governments** to create enabling policies and supportive framework
  - **Plan for transit from old FPOs (POPI/RSA) to new FPOs (CBBO)?** FPOs already shown to successful to emerge as “learning grounds” for the new FPOs to be promoted
  - Implementing Agencies with **Private Sector Participation** on the lines of PPPIAD
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# Making 10KFPO Success

- CBBO should have **operational flexibility** to support FPOs: the structure should bring significant functions to support FPOs with accountability.
  - Clarity on **role and responsibilities of CBBOs**: CBBO engagement should be based on past performance, not bulk – less than 50 FPOs and in a phased manner of first three years based on the performance. Some of the well-functioning FPO federations could also become CBBOs.
  - NABARD to play a proactive role in facilitating FPO Policies at the State Level to ensure that the FPOs have an enabling ecosystem, NAFPO will be keen to work closely with NABARD
  - There is a need for developing a **coalition of capacity building agencies** for high quality training & certification of FPO CEOs, BODs, Accountants
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