

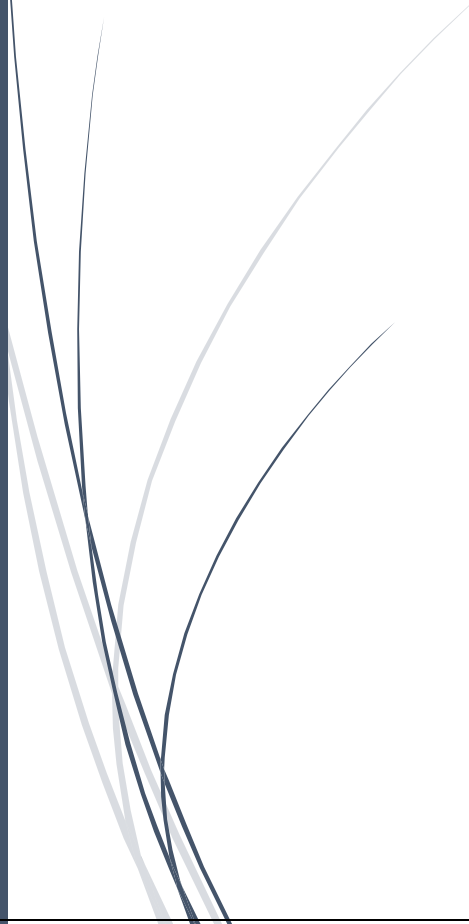


NATIONAL ASSOCIATION FOR FARMER PRODUCER ORGANISATIONS
REPRESENTATION | COLLABORATION | TRANSFORMATION

2/16/2021

5th Steering Committee Meeting

(Virtual Platform- 3 - 4.30 PM)



Action Taken Report

Date- 16th Feb 2021

Time- 3 PM- 4:30 PM

Platform- Zoom Meeting

Participants of the meeting

The meeting was chaired by Pravesh Sharma (Retd. IAS). The meeting was attended by Kuldeep Solanki (GUJPRO), Prof Shambu (IRMA), C S Reddy (APMAS), Hemendra Mathur (Bharat Innovation Fund), Ruchira Saini (FICCI), Ashish Mondal (ASA), Vijay Mahajan (Rajiv Gandhi Foundation), Baskar Reddy (Syngenta Foundation India) and Aneesha (NAFPO). The following members were not able to join: Anish Kumar (TRIF), Arindom (Rabobank), Yogesh Dwivedi (MBCFPCL)

AGENDA 1: Review of the action taken post 4th NAFPO Steering Committee Meeting

A review of the tasks undertaken by NAFPO in the previous year and the action points worked on since the previous Steering Committee meeting was presented. This included:

- a) **Membership Building:** The Associate Council is continuously increasing as stakeholders recognise network utility. The membership has increased from 21 to 65 Associates with outreach to 1000+ FPOs. Recent additions include formal banks like HDFC and NBFCs like Avanti Finance and companies like SBI General Insurance.
- b) **Advocacy & Communication:** Surveys, policy papers were prepared and webinars were organised to understand the impact of COVID lockdown on the farms sector and the recommendations shared with authorities like Niti Aayog, NABARD, SFAC, state governments and several Ministries. A Sub-Committee was also organised to contribute effectively in the roll-out of Project 10,000 FPOs
- c) **Strengthening FPO ecosystem:** NAFPO has entered into multiple partnerships and has been able to facilitate linkages to provide ecosystem support to FPOs. These partnerships cater to challenges faced by FPOs like access to finance, professional human resource, governance standards, compliances support, technology transfer, customised products like insurance, price risk management and business development support.
- d) **NAFPO interventions:** Initiatives taken up include development of HR marketplace/finder portal (<https://nafpo-hr.dhwaniris.in/>), E-Learning Management System, Comprehensive capacity building programs, and webinars/ consultations/ technology showcases.

AGENDA 2: Emerging role of NAFPO in the dynamic environment

NAFPO, recognising the nascency of the FPO sector, may continue to meet the needs of the emerging situation in the FPO ecosystem in India via policy advocacy, and act as an identifier and enabler for multiple institutions to participate in the strengthening of FPOs (Linking service provider with users of services). NAFPO's primary goal is towards sector building, FPO support, and strengthening. There is a need to focus and push the existing FPOs across the

sustainability line with sufficient allocation for a second round of support to FPOs to ensure that the existing ones should become successful. And also bridge the gap between IA and CBBOs.

AGENDA 3: Action Plan

S.No	Description	Action	Responsibility
1.	Building profile of NAFPO	State of the FPO/ Sector report	NAFPO
2.	Capacity building modules	<ul style="list-style-type: none"> - An Internship for FPOs for a minimum of 3-6 months to provide exposure into the sector and bring in professionalism-without burdening the FPOs. - Collaborate with BIRD Lucknow-capacity building modules for CBBOs and FPOs. - Capacity building modules for financial management of FPOs. 	NAFPO in partnership with IRMA, SFAC, NABARD, BIRD
3.	Market Linkage	<ul style="list-style-type: none"> - Facilitate FPO & start-up engagement through Regular events- Leveraging FICCI Taskforce on FPOs- Bridge gap in bringing dialogue between FPOs and Start ups - Training Program- Industry sensitizing model 	FICCI & NAFPO
4.	Advocacy	<ul style="list-style-type: none"> - Continuous Discussion platforms- policy level and grassroots issues surface - Series of discussion on role of CBBOs, IA and FPOs.- clarity on Operational Guidelines. - NAFPO to paly mediator between IA and CBBO - Common principles and model CBBO role – Role of IA & CBBO- Need for it - Women leadership in FPOs 	NAFPO & Partners
5.	Partnerships	<ul style="list-style-type: none"> - FICCI partnership- FPO Industry engagement- matchmaking- start dialogue for collaboration. - Voluntary Program- Bringing in value chain Mentors for FPOs to guide them. 	
6.	Technology & Finance	<ul style="list-style-type: none"> - Paper on Access to finance identifying issues capital constraint- share capital and Working capital- scope for preference share to value chain players- PSL lending 	Vijay Mahajan and Pravesh Sharma